

# Fixed-Income & FX Strategy

Weekly

Fixed-Income, FX, and Commodities

## **Fixed-Income and FX Weekly**

- Focus on the US PCE deflator and Banxico's tone. Fears about US tariff policy have not only impacted growth expectations, but also inflation expectations. US breakeven inflation rates for short-term maturities remain at high levels. The 2-year metric reached highs not seen since March 2023, standing above the 3.00% figure. Similarly, 1-year inflation expectations from the New York Fed and those corresponding to the University of Michigan consumer confidence survey have increased. In this context, the Federal Reserve revised its 2025 estimates for both inflation (from 2.5% to 2.7%) and growth from (2.1% to 1.7%). In this sense, the release of the PCE deflator on March 28th will be key assess if the disinflationary process has stalled or if it is beginning to incorporate upward pressures. Amid growing concerns about a slowdown in the US, investors are betting on further cuts from the Fed this year. The front-end of the curve prices-in a greater than 90% probability of three 25bps rate cuts. This scenario is more aggressive than the two 25bps rate cuts that Fed members continue to expect, according to the latest published dot plot (Banorte -50bps). Thus, Treasuries appreciated 6bps this week, extending the rally so far this year. This dynamic has spilled over to local rates. Mbonos appreciated 3bps on average, with the curve maintaining a steepening bias. Next week, Banxico will announce its monetary policy decision, and although a 50bps rate cut is widely expected, the tone of the statement will be relevant in seeking clues about the magnitude and speed of the central bank's next moves. The market is currently pricing-in around 170bps of cuts for the remainder of the year, including March's decision, virtually unchanged vs the last week. This scenario is significantly higher than our expectation of -100bps to close the year with a reference rate at 8.50%
- We reiterate our preference for relative-value rate strategies. Given the current high volatility environment, we find the risk-reward of directional strategies unattractive. As such, we maintain our recommendation of paying 10-year TIIE-F (130x1) and simultaneously receive the SOFR swap for the same term. Additionally, we maintain our recommendation of a 2s10s steepener in TIIE-F swaps
- \*\*Still cautious on FX. The USD rebounded this week from its November lows, posting its first weekly gain in March after consecutive losses in January and February. Consequently, the MXN depreciated 1.5% w/w to 20.24, after briefly approaching 19.90 last week, its strongest level YTD. We maintain a cautious stance, favoring USD buying on dips given persistent uncertainty and volatility. Market's focus is on April 2<sup>nd</sup>, when the US would implement reciprocal tariffs on its trading partners. Structural shifts, particularly fiscal stimulus in Europe, point to a more contained USD relative to early 2025. However, the aggressive easing priced in for the Fed could trigger short-term consolidation as markets recalibrate their rate cut expectations. Against this backdrop, MXN vulnerability remains elevated amid external risks, with net longs reaching their highest levels since August
- Weekly ranges. We expect the 10-year Mbono (Nov'34) to trade between 9.35% and 9.60%, and MXN between 20.00 and 20.60 per dollar

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| <u>Index</u>                 |        |
|------------------------------|--------|
| Markets summary              | pg. 3  |
| Fixed-Income                 |        |
| Market dynamics              | pg. 4  |
| Supply                       | pg. 6  |
| Demand                       | pg. 7  |
| Technicals                   | pg. 10 |
| Foreign exchange             |        |
| Market dynamics              | pg. 12 |
| Market positioning and flows | pg. 13 |
| Technicals                   | pg. 14 |



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## **Fixed-Income Dynamics**

Fixed-income securities performance

| Security              | YTM   | Weekly change | Δ last 4 weeks | YTD        | 12m Max | 12m Min | 12m Average |
|-----------------------|-------|---------------|----------------|------------|---------|---------|-------------|
|                       | (%)   | (bps)         | (bps)          | (bps)      | (%)     | (%)     | (%)         |
| Overnight TIIE fundin | •     |               |                |            |         |         |             |
| 1-day                 | 9.50  | 0             | 2              | -70        | 11.26   | 9.45    | 10.55       |
| 28-days <sup>1</sup>  | 9.52  | 0             | -27            | -75        | 11.29   | 9.52    | 10.65       |
| 91-days <sup>1</sup>  | 9.60  | 0             | -27            | -76        | 11.41   | 9.60    | 10.75       |
| 182-days <sup>1</sup> | 9.72  | 0             | -28            | -78        | 11.57   | 9.72    | 10.90       |
| Cetes <sup>2</sup>    |       |               |                |            |         |         |             |
| 28-days               | 9.13  | -10           | -32            | -88        | 11.11   | 9.09    | 10.41       |
| 91-days               | 9.00  | -2            | -23            | -100       | 11.19   | 8.97    | 10.48       |
| 182-days              | 8.89  | -4            | -31            | -105       | 11.29   | 8.89    | 10.49       |
| 364-days              | 8.90  | -7            | -27            | -116       | 11.44   | 8.91    | 10.45       |
| Mbonos                |       |               |                |            |         |         |             |
| Mar'26                | 8.54  | -9            | -32            | -128       | 11.03   | 8.52    | 10.00       |
| Sep'26                | 8.54  | -7            | -30            | -124       | 11.03   | 8.50    | 9.90        |
| Mar'27                | 8.61  | -7            | -32            | -116       | 10.74   | 8.58    | 9.70        |
| Jun'27                | 8.67  | -5            | -34            | -115       | 10.68   | 8.62    | 9.70        |
| Mar¹28³               | 8.85  | -7            | -35            | -108       | 9.99    | 8.83    | 9.48        |
| Mar'29                | 8.98  | -7            | -37            | -99        | 10.55   | 8.92    | 9.72        |
| May'29                | 9.00  | -10           | -38            | -97        | 10.47   | 8.94    | 9.69        |
| Feb′30⁴               | 9.10  | -6            | -40            | -59        | 9.69    | 9.01    | 9.41        |
| May'31                | 9.20  | -2            | -36            | -84        | 10.42   | 9.02    | 9.69        |
| May'33                | 9.35  | -4            | -36            | -87        | 10.40   | 9.08    | 9.77        |
| Nov'34                | 9.46  | -1            | -31            | -95        | 10.45   | 9.10    | 9.81        |
| Nov'36                | 9.45  | 0             | -31            | -96        | 10.45   | 9.13    | 9.81        |
| Nov'38                | 9.69  | 2             | -31            | -86        | 10.60   | 9.26    | 9.93        |
| Nov'42                | 9.97  | 3             | -30            | -73        | 10.76   | 9.38    | 10.08       |
| Nov'47                | 10.01 | 3             | -31            | -74        | 10.79   | 9.40    | 10.08       |
| Jul'53                | 10.03 | 3             | -31            | -76        | 10.81   | 9.42    | 10.09       |
| TIIE-F IRS⁵           |       |               |                |            |         |         |             |
| 3-month (3x1)         | 8.93  | -5            | -30            | -102       | 10.62   | 8.93    | 9.89        |
| 6-month (6x1)         | 8.63  | -3            | -23            | -109       | 10.40   | 8.63    | 9.63        |
| 9-month (9x1)         | 8.44  | -5            | -20            | -115       | 10.17   | 8.43    | 9.43        |
| 1-year (13x1)         | 8.25  | -4            | -23            | -118       | 9.95    | 8.25    | 9.22        |
| 2-year (26x1)         | 8.02  | -2            | -28            | -113       | 9.66    | 7.96    | 8.87        |
| 3-year (39x1)         | 8.02  | -3            | -30            | -110       | 9.52    | 7.95    | 8.76        |
| 4-year (52x1)         | 8.07  | -5            | -32            | -108       | 9.46    | 8.00    | 8.74        |
| 5-year (65x1)         | 8.14  | -4            | -31            | -105       | 9.43    | 8.06    | 8.75        |
| 7-year (91x1)         | 8.28  | -3            | -29            | -98        | 9.42    | 8.17    | 8.81        |
| 10-year (130x1)       | 8.46  | -5            | -28            | -93        | 9.46    | 8.25    | 8.91        |
| 20-year (3x1)         | 8.65  | -7            | -28            | -84        | 9.59    | 8.35    | 9.05        |
| 30-year (390x1)       | 8.56  | -7            | -29            | -91        | 9.50    | 8.32    | 8.98        |
| Jdibonos              | 0.50  | ,             |                | <u> </u>   | 3.30    | 0.52    | 0.50        |
| Dec'25                | 6.04  | 13            | -5             | -13        | 7.90    | 5.91    | 6.52        |
| Dec'26                | 5.45  | 13            | -30            | -65        | 7.08    | 5.32    | 6.13        |
| Nov'28                | 5.43  | 13            | -19            | -40        | 5.96    | 4.73    | 5.31        |
| Aug'29 <sup>6</sup>   | 5.13  | 12            | 12             | -40<br>12  | 5.09    | 5.01    | 5.04        |
| Nov'31                | 5.13  | 11            | -13            | -35        | 5.80    | 4.70    | 5.20        |
| Aug'34                | 5.04  | 6             | -23            | -33<br>-46 | 5.76    | 4.70    | 5.23        |
| Nov'35                | 5.03  | 6             | -23<br>-21     | -40<br>-44 | 5.62    | 4.70    | 5.20        |
| Nov'40                | 5.03  | 6             | -21<br>-22     |            | 5.72    | 4.71    | 5.20        |
| Nov 40<br>Nov'43      | 5.03  |               |                | -48<br>42  |         |         |             |
|                       |       | 3             | -23            | -43<br>40  | 5.73    | 4.76    | 5.22        |
| Nov'46                | 5.03  | 2             | -25            | -48        | 5.70    | 4.72    | 5.17        |
| Nov'50                | 5.03  | 3             | -30            | -48        | 5.71    | 4.75    | 5.18        |
| Oct'54 <sup>7</sup>   | 5.04  | 4             | -31            | -53        | 5.71    | 4.79    | 5.21        |

Source: Bloomberg, Banxico, Banorte
1: Compounded in advance Overnight TIIE Funding rate for "n" days

3: Mbono Mar'28 issued on December 4<sup>th</sup>, 2024



<sup>4:</sup> Mbono Feb'30 issued on January 30th, 2025
5: TIIE-F IRS history since September 5th, 2024
6: Udibono Aug' 29 issued on March 13th, 2025

<sup>7:</sup> Udibono Oct'54 issued on May 17<sup>th</sup>, 2024

## **Fixed-Income Dynamics (continued)**

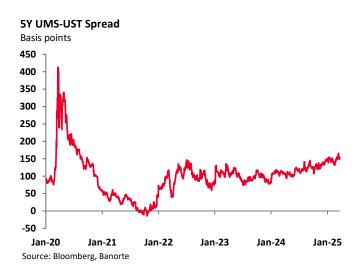
USD UMS and US Treasuries performance

|      | UMS              |            |                           |              | UST        |                           |              |                 | Spreads                   |                         |     |
|------|------------------|------------|---------------------------|--------------|------------|---------------------------|--------------|-----------------|---------------------------|-------------------------|-----|
| Term | Maturity<br>date | YTM<br>(%) | Weekly<br>change<br>(bps) | YTD<br>(bps) | YTM<br>(%) | Weekly<br>change<br>(bps) | YTD<br>(bps) | Actual<br>(bps) | Weekly<br>change<br>(bps) | 12m<br>Average<br>(bps) | bps |
| 2Y   | Mar'27           | 4.81       | -6                        | -34          | 3.95       | -7                        | -29          | 86              | +1                        | 70                      | 70  |
| 3Y   | Feb'28           | 5.05       | -11                       | -64          | 3.92       | -8                        | -35          | 113             | -2                        | 87                      | 91  |
| 5Y   | May'30           | 5.55       | -11                       | -33          | 4.00       | -9                        | -38          | 154             | -2                        | 126                     | 137 |
| 7Y   | Apr'32           | 5.92       | -12                       | -41          | 4.12       | -8                        | -36          | 180             | -4                        | 142                     | 173 |
| 10Y  | Feb'35           | 6.31       | -7                        | -33          | 4.25       | -7                        | -32          | 206             | -1                        | 171                     | 213 |
| 20Y  | Jan'45           | 6.56       | -6                        | -20          | 4.61       | -4                        | -25          | 195             | -2                        | 190                     |     |
| 30Y  | May'55           | 7.15       | -5                        | -8           | 4.59       | -3                        | -19          | 256             | -1                        | 229                     |     |

Source: Bloomberg, Banorte









## **Fixed-Income Supply**

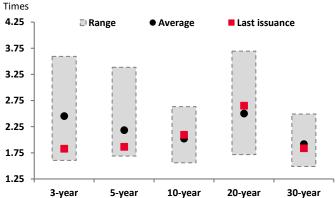
- Mexico's weekly auction. On Tuesday, the MoF will auction 1-, 3-, 6-, and 24-month Cetes, the 20-year Mbono (Nov'42), the 30-year Udibono (Oct'54), as well as 1- and 3year Bondes F
- All eyes on Banxico's monetary policy decision. Both the market and the consensus expect a 50bps rate cut by Banxico at the March 27<sup>th</sup> meeting, in line with our view. This would result in a benchmark rate at 9.00%, representing a total 175bps of rate cuts since the monetary easing cycle began a year ago. We also expect the benchmark rate to close the year at 8.50%. Despite these adjustments, real rates remain attractive compared to other emerging countries such as Colombia, Peru, and Chile. In this regard, we expect the strong appetite for Cetes to continue, given that these securities do not yet fully incorporate our monetary policy path. For the 20-year Mbono (Nov'42), we anticipate stable appetite, in line with the 2-year average of 2.5x, after an 70bps rally so far this year. In the case of the longer-term Udibono (Oct'54), appetite could moderate relative to what was observed in its last issuance, when demand registered its highest level since the end of 2020 at 2.44x. It is worth noting that this will be the last primary auction of the 1Q25, so we expect the MoF to release the new government securities auction calendar for 2Q25 next week

Auction specifics (March 25th, 2025)

|          | ics (ivial cit 25°, |                   |                              |                                |
|----------|---------------------|-------------------|------------------------------|--------------------------------|
| Security | Maturity            | Coupon<br>rate, % | To be auctioned <sup>1</sup> | Previous<br>yield <sup>2</sup> |
| Cetes    |                     |                   |                              |                                |
| 1m       | Apr-24-25           |                   | 9,000                        | 9.10                           |
| 3m       | Jun-26-25           |                   | 7,000                        | 9.00                           |
| 6m       | Sep-18-25           |                   | 7,000                        | 8.99                           |
| 24m      | Mar-18-27           |                   | 15,600                       | 9.28                           |
| Bondes F |                     |                   |                              |                                |
| 1Y       | Feb-12-26           |                   | 8,700                        | 0.08                           |
| 3Y       | Feb-24-28           |                   | 4,700                        | 0.17                           |
| Bono M   |                     |                   |                              |                                |
| 20Y      | Nov-13-42           | 7.75              | 7,000                        | 10.56                          |
| Udibono  |                     |                   |                              |                                |
| 30Y      | Oct-29-54           | 4.00              | UDIS 1,050                   | 5.21                           |

Source: Banxico, Banorte

Mbonos' bid-to-cover ratios for primary auction in last 2 years



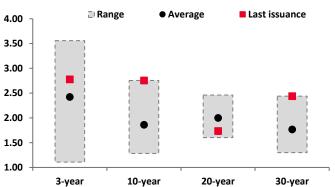
Source: Bloomberg, Banorte

1Q25 Government Securities Auction Calendar\*

| Date   | Cetes            | Bonos M      | Udibonos     | Bondes F     |
|--------|------------------|--------------|--------------|--------------|
| 30-Dec | 1, 3, 6, and 24M | 3Y (Mar'28)  | 10Y (Aug'34) | 1 and 3Y     |
| 7-Jan  | 1, 3, 6, and 12M | 10Y (Nov'34) | 3Y (Dec'26)  | 2, 5 and 10Y |
| 14-Jan | 1, 3, 6, and 24M | 5Y (Mar'29)  | 20Y (Nov'43) | 1, 3 and 7Y  |
| 21-Jan | 1, 3, 6, and 12M | 20Y (Nov'42) | 10Y (Aug'34) | 2 and 5Y     |
| 28-Jan | 1, 3, 6, and 24M | 3Y (Mar'28)  | 30Y (Oct'54) | 1 and 3Y     |
| 4-Feb  | 1, 3, 6, and 12M | 30Y (Jul'53) | 3Y (Dec'26)  | 2, 5 and 10Y |
| 11-Feb | 1, 3, 6, and 24M | 5Y (Feb'30)  | 20Y (Nov'43) | 1, 3 and 7Y  |
| 18-Feb | 1, 3, 6, and 12M | 10Y (Nov'34) | 10Y (Aug'34) | 2 and 5Y     |
| 25-Feb | 1, 3, 6, and 24M | 3Y (Mar'28)  | 30Y (Oct'54) | 1 and 3Y     |
| 4-Mar  | 1, 3, 6, and 12M | 30Y (Jul'53) | 3Y (Dec'26)  | 2, 5 and 10Y |
| 11-Mar | 1, 3, 6, and 24M | 5Y (Feb'30)  | 10Y (Aug'34) | 1, 3 and 7Y  |
| 18-Mar | 1, 3, 6, and 12M | 3Y (Mar'28)  | 20Y (Nov'43) | 2 and 5Y     |
| 25-Mar | 1, 3, 6, and 24M | 20Y (Nov'42) | 30Y (Oct'54) | 1 and 3Y     |

Source: SHCP \*Ministry of Finance \*In case an instrument is auctioned by the syndicated method, the current instrument will be replaced by the new issuance For more information, refer to 1025 Auction Calendar

#### Udibonos' bid-to-cover ratios for primary auction in last 2 years Times





<sup>1.</sup> Except for Udibonos, which are expressed in UDI million, everything else is expressed in MXN million. The amount of Cetes is announced a week prior to the day of the auction.

<sup>2.</sup> Yield-to-maturity reported for Cetes, Mbonos and Udibonos

### **Fixed-Income Demand**

#### Government and IPAB securities holdings by type of investor

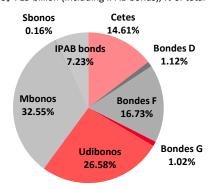
US\$ billion, \*UDIS billion, data as of Mar/10/2025

| Securities | Total amount outstanding | Foreign investors | Pension<br>funds | Mutual<br>funds | Insurance<br>companies | Local<br>banks | Repos<br>with<br>Banxico | Guarantees<br>received by<br>Banxico | Securities<br>held by<br>Banxico | Other<br>domestic<br>residents |
|------------|--------------------------|-------------------|------------------|-----------------|------------------------|----------------|--------------------------|--------------------------------------|----------------------------------|--------------------------------|
| Cetes      | 105.08                   | 10.71             | 18.61            | 18.33           | 5.42                   | 12.40          | 0.93                     | 1.03                                 | -                                | 37.64                          |
| Bondes D   | 8.07                     | 0.00              | 0.16             | 4.38            | 0.01                   | 1.36           | -                        | -                                    | -                                | 2.16                           |
| Bondes F   | 120.29                   | 0.03              | 3.63             | 71.26           | 2.63                   | 12.87          | 1.92                     | -                                    | -                                | 27.95                          |
| Bondes G   | 7.34                     | 0.00              | 0.24             | 2.62            | 0.54                   | 1.11           | 1.06                     | -                                    | -                                | 1.77                           |
| Udibonos   | 191.18                   | 8.39              | 104.76           | 8.12            | 33.31                  | 3.47           | 1.27                     | 0.16                                 | -                                | 31.69                          |
| Mbonos     | 234.13                   | 71.14             | 61.91            | 8.60            | 8.29                   | 29.21          | 7.68                     | 1.07                                 | 0.74                             | 45.50                          |
| Sbonos     | 1.13                     | 0.53              | 0.31             | 0.01            | 0.05                   | 0.00           | -                        | -                                    | -                                | 0.23                           |
| Total      | 667.23                   | 90.81             | 189.62           | 113.33          | 50.25                  | 60.42          | 12.86                    | 2.26                                 | 0.74                             | 146.94                         |
| Udibonos*  | 463.02                   | 20.32             | 253.73           | 19.66           | 80.68                  | 8.40           | 3.07                     | 0.40                                 | -                                | 76.76                          |
| IPAB bonds | 52.02                    | 0.11              | 0.36             | 18.31           | 0.41                   | 8.39           | 4.57                     | 2.11                                 | -                                | 17.76                          |

Source: Banxico, Banorte

#### Government issuance by type of instrument

Total amount of US\$ 719 billion (including IPAB bonds), % of total



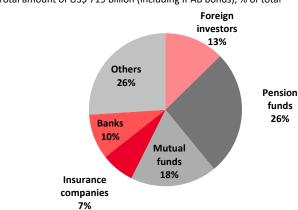
Source: Banxico, Banorte

#### Government securities holdings by type of investor

Total amount of US\$ 719 billion (including IPAB bonds), % of total

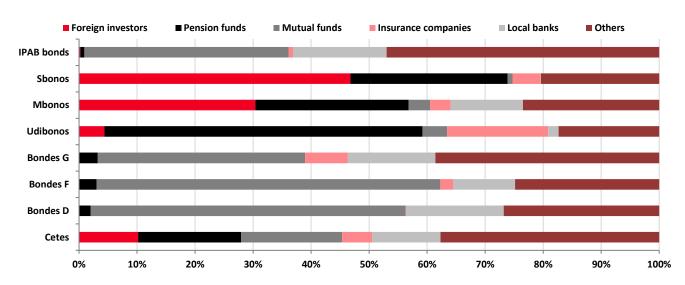
#### Government issuance by type of investor

Total amount of US\$ 719 billion (including IPAB bonds), % of total



Source: Banxico, Banorte

Note: "Others" includes repos, guarantee and securities held by Banxico, as well as other domestic residents



Source: Banxico, Banorte

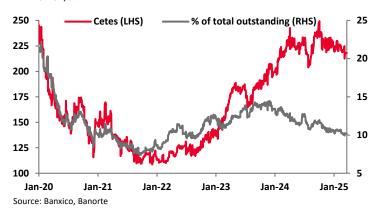
Note: "Others" includes repos, guarantee and securities held by Banxico, as well as other domestic residents



## **Fixed-Income Demand (continued)**

#### Cetes held by foreigners

MXN billion, %



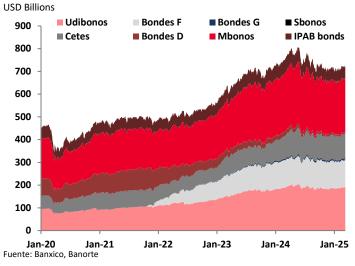
#### Holdings of main investors by type of security

Data as of Mar/10/2025

|          | Foreign in            | vestors    | Pension 1             | unds       | Mutual funds          |            |  |
|----------|-----------------------|------------|-----------------------|------------|-----------------------|------------|--|
|          | Δ last 4<br>weeks (%) | YTD<br>(%) | Δ last 4<br>weeks (%) | YTD<br>(%) | Δ last 4<br>weeks (%) | YTD<br>(%) |  |
| Cetes    | 4.00                  | -1.12      | -7.56                 | -9.06      | 7.84                  | 3.00       |  |
| Bondes F | 67.43                 | 10.75      | -18.69                | -37.58     | 3.05                  | 7.74       |  |
| Udibonos | 0.69                  | 1.65       | -0.53                 | 1.74       | 2.27                  | 13.27      |  |
| Mbonos   | 2.16                  | 1.13       | 1.43                  | 8.66       | 10.06                 | -7.00      |  |

Source: Banxico, Banorte

#### **Government securities issuance**



#### Mbonos held by foreigners

MXN trillion, %



Source: Banxico, Banorte

#### Mbonos holdings by type of investor

US\$ billions and %, data as Mar/6/2025

| Maturity | Amount<br>Outstanding | Local<br>Banks | Foreign<br>investors | Pension and<br>Mutual funds | Others |
|----------|-----------------------|----------------|----------------------|-----------------------------|--------|
| Mar'26   | 16.2                  | 23%            | 22%                  | 7%                          | 48%    |
| Sep'26   | 12.1                  | 12%            | 31%                  | 23%                         | 33%    |
| Mar'27   | 16.7                  | 17%            | 19%                  | 6%                          | 58%    |
| Jun'27   | 17.8                  | 41%            | 24%                  | 11%                         | 24%    |
| Mar'28   | 5.8                   | 36%            | 13%                  | 25%                         | 26%    |
| Mar'29   | 19.3                  | 19%            | 33%                  | 25%                         | 23%    |
| May'29   | 18.7                  | 9%             | 34%                  | 26%                         | 31%    |
| Feb'30   | 6.1                   | 22%            | 19%                  | 38%                         | 21%    |
| May'31   | 20.1                  | 6%             | 39%                  | 33%                         | 22%    |
| May'33   | 15.5                  | 4%             | 37%                  | 31%                         | 28%    |
| Nov'34   | 17.1                  | 2%             | 46%                  | 37%                         | 15%    |
| Nov'36   | 4.8                   | 3%             | 17%                  | 54%                         | 26%    |
| Nov'38   | 10.6                  | 1%             | 30%                  | 50%                         | 19%    |
| Nov'42   | 19.6                  | 1%             | 33%                  | 47%                         | 19%    |
| Nov'47   | 12.9                  | 0%             | 29%                  | 48%                         | 22%    |
| Jul'53   | 18.3                  | 1%             | 33%                  | 49%                         | 17%    |
| Total    | 231.7                 | 12%            | 31%                  | 30%                         | 27%    |

Source: Banxico, Banorte

Notas: "Institutional investors" include pension funds, mutual funds, and insurance companies. "Others" includes repos, guarantee and securities held by Banxico, as well as other domestic residents



## Fixed-Income Demand - Primary dealers

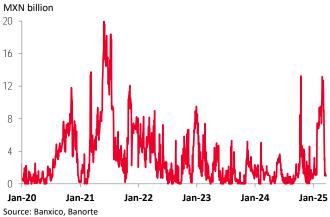
#### Market makers' short positions on Mbonos

MXN billion

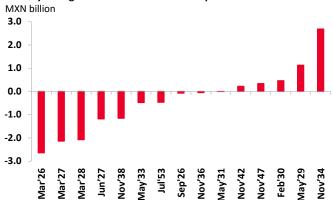
35
30
25
30
25
20
15
10
25
Nov.38
Nov.42
Nov.42
Nov.42
Nov.44
Nov.

Source: Banxico, Banorte \*May'33 issued in December 2022

#### Market makers' short positions on Mbono May'31

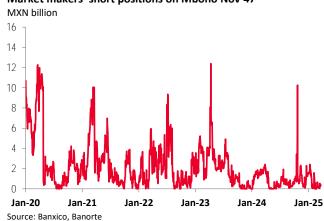


#### Weekly change in market makers' short positions on Mbonos



Source: Banxico, Banorte

#### Market makers' short positions on Mbono Nov'47



#### Market makers' position on Mbonos

US\$ million

| Maturity date | Total amount outstanding as of Mar/20/2025 | Mar/20/2025 | Previous<br>Week | Previous<br>Month | Previous<br>Year | 6m Max | 6m Min |
|---------------|--|-------------|------------------|-------------------|------------------|--------|--------|
| Mar'26        | 16,124                                     | 69          | 201              | 403               | 299              | 949    | 69     |
| Sep'26        | 12,058                                     | 140         | 143              | 0                 | 368              | 665    | 0      |
| Mar'27        | 16,986                                     | 17          | 123              | 5                 | 400              | 354    | 0      |
| Jun'27        | 17,826                                     | 45          | 103              | 227               | 42               | 1,546  | 44     |
| Mar'28*       | 6,946                                      | 0           | 103              | 133               |                  | 338    | 0      |
| Mar'29        | 19,455                                     | 0           | 5                | 250               | 244              | 670    | 0      |
| May'29        | 19,641                                     | 151         | 95               | 353               | 109              | 577    | 55     |
| May'31        | 20,090                                     | 49          | 49               | 466               | 53               | 657    | 0      |
| May'33        | 15,467                                     | 0           | 24               | 261               | 375              | 638    | 0      |
| Nov'34        | 19,417                                     | 254         | 121              | 932               | 148              | 1,153  | 0      |
| Nov'36        | 4,870                                      | 37          | 40               | 315               | 45               | 473    | 0      |
| Nov'38        | 10,720                                     | 78          | 135              | 10                | 48               | 194    | 0      |
| Nov'42        | 19,796                                     | 38          | 26               | 36                | 4                | 274    | 0      |
| Nov'47        | 13,009                                     | 19          | 3                | 0                 | 109              | 509    | 0      |
| Jul'53        | 18,420                                     | 28          | 51               | 24                | 38               | 395    | 0      |
| Total         | 230,825                                    | 896         | 1,171            | 3,391             | 2,244            |        |        |

Source: Banxico, Banorte \*Mar'28 issued in December 2024



## **Fixed-Income Technicals**

#### **Spread between Cetes and Implied Forward Rates**

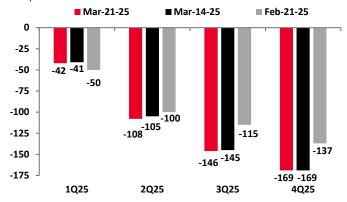
Basis points

| Tenor     | Actual | Weekly change | Δ last 4 weeks | 6m average | 6m Max | 6m Min |
|-----------|--------|---------------|----------------|------------|--------|--------|
| 1 month   | 68     | 52            | 59             | 61         | 154    | -12    |
| 3 months  | -1     | 3             | 4              | 8          | 68     | -46    |
| 6 months  | -5     | 3             | 18             | 5          | 52     | -45    |
| 12 months | 20     | 22            | 34             | 27         | 63     | -12    |

Source: PiP, Bloomberg, Banorte

#### Cumulative implied moves in Banxico's repo rate

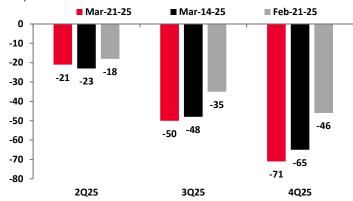
Basis points



Source: Bloomberg, Banorte

#### **Cumulative implied moves in Fed funds**

Basis points



Source: Bloomberg, Banorte

#### **Spreads between Mbonos and UST**

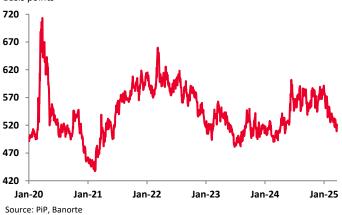
Basis ponts

| basis porits |        |               |                |     |         |         |             |
|--------------|--------|---------------|----------------|-----|---------|---------|-------------|
| Spread       | Actual | Weekly change | Δ last 4 weeks | YTD | 12m Max | 12m Min | 12m Average |
| 2 year       | 459    | -2            | -7             | -98 | 644     | 452     | 568         |
| 5 year       | 509    | 3             | -14            | -50 | 623     | 495     | 557         |
| 10 year      | 521    | 6             | -12            | -63 | 602     | 493     | 553         |
| 20 year      | 535    | 7             | -19            | -49 | 593     | 485     | 550         |
| 30 year      | 544    | 6             | -22            | -57 | 605     | 498     | 560         |

Source: Bloomberg, Banorte

#### 10-year Mbono and 10-year UST spread

Basis points



#### Mexico and US 2- and 10-year bonds correlation

3-month moving correlation





## **Fixed-Income Technicals (continued)**

#### **Selected spreads**

Basis points

| Security         | Spread | Weekly change | Δ last 4 weeks | YTD | 12m Max | 12m Min | 12m Average |
|------------------|--------|---------------|----------------|-----|---------|---------|-------------|
| Mbonos*          |        |               |                |     |         |         |             |
| 2/5              | 56     | 3             | -8             | 40  | 69      | -79     | -26         |
| 2/10             | 93     | 8             | 1              | 32  | 99      | -94     | -19         |
| 2/30             | 149    | 12            | 1              | 51  | 157     | -86     | 9           |
| 5/10             | 37     | 5             | 10             | -8  | 46      | -28     | 7           |
| 10/30            | 57     | 4             | 0              | 19  | 67      | 4       | 29          |
| ΓΙΙΕ-F*          |        |               |                |     |         |         |             |
| 3m/2Y            | -91    | 3             | 2              | -11 | -67     | -191    | -102        |
| 2/5              | 12     | -2            | -3             | 7   | 15      | -51     | -12         |
| 2/10             | 44     | -4            | 0              | 20  | 48      | -46     | 5           |
| 2/30             | 54     | -5            | -1             | 22  | 60      | -41     | 12          |
| 5/10             | 32     | -1            | 3              | 13  | 33      | 2       | 17          |
| 10/30            | 11     | -2            | -1             | 2   | 20      | -4      | 7           |
| ΓΙΙΕ-F – Mbonos* |        |               |                |     |         |         |             |
| 2 year           | -52    | 7             | 4              | -15 | -26     | -107    | -66         |
| 5 year           | -96    | 2             | 10             | -32 | -60     | -125    | -87         |
| 10 year          | -101   | -5            | 3              | -34 | -64     | -130    | -91         |
| 20 year          | -132   | -10           | 2              | -46 | -78     | -148    | -113        |
| 30 year          | -147   | -11           | 2              | -56 | -83     | -159    | -122        |
| TIIE-F – SOFR*   |        |               |                |     |         |         |             |
| 2 year           | 425    | 6             | -1             | -82 | 573     | 413     | 495         |
| 5 year           | 443    | 5             | -2             | -72 | 559     | 432     | 495         |
| 10 year          | 464    | 3             | -5             | -67 | 559     | 455     | 509         |
| 20 year          | 471    | 0             | -12            | -68 | 567     | 464     | 517         |
| 30 year          | 474    | -2            | -16            | -80 | 580     | 469     | 526         |

Source: Bloomberg, Banorte

Note: TIIE-F IRS history since September  $5^{th}$ , 2024

#### **Breakeven inflation using Mbonos & Udibonos**

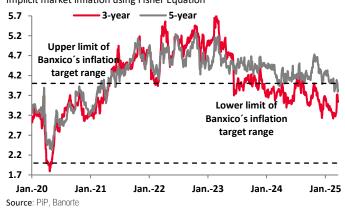
%, Implicit market inflation using Fisher Equation

| Date | 03/21/2025 | Previous week | Previous month | Previous year | 12m Max | 12m Min | 12m Average |
|------|------------|---------------|----------------|---------------|---------|---------|-------------|
| 3Y   | 3.54       | 3.72 (-18bps) | 3.26 (+28bps)  | 3.79 (-25bps) | 4.21    | 3.12    | 3.63        |
| 5Y   | 3.84       | 4.02 (-18bps) | 4.03 (-19bps)  | 3.95 (-11bps) | 4.73    | 3.79    | 4.20        |
| 10Y  | 4.21       | 4.28 (-7bps)  | 4.28 (-7bps)   | 4.13 (+8bps)  | 4.75    | 4.04    | 4.34        |
| 20Y  | 4.64       | 4.65 (-1bp)   | 4.7 (-6bps)    | 4.27 (+37bps) | 5.01    | 4.25    | 4.62        |
| 30Y  | 4.75       | 4.77 (-2bps)  | 4.74 (+1bp)    | 4.34 (+41bps) | 5.01    | 4.34    | 4.68        |

Source: Bloomberg, Banorte

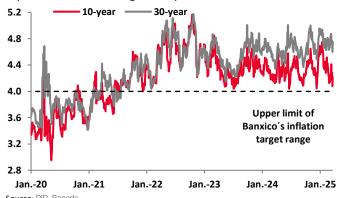
#### 3- and 5-year breakeven inflation using Mbonos & Udibonos

Implicit market inflation using Fisher Equation



#### 10- and 30-year breakeven inflation using Mbonos & Udibonos

Implicit market inflation using Fisher Equation



Source: PiP, Banorte

## **FX dynamics**

#### Foreign Exchange market levels and historical return

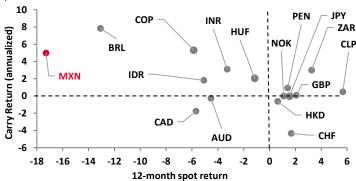
|                      |         | Current  | Daily<br>Change<br>(%) <sup>1</sup> | Weekly<br>change<br>(%) <sup>1</sup> | Monthly<br>change<br>(%) <sup>1</sup> | YTD<br>(%)¹ |
|----------------------|---------|----------|-------------------------------------|--------------------------------------|---------------------------------------|-------------|
| Emerging             | Markets |          |                                     |                                      |                                       |             |
| Brazil               | USD/BRL | 5.73     | -0.8                                | 0.2                                  | -0.1                                  | 7.8         |
| Chile                | USD/CLP | 920.65   | 0.8                                 | 0.9                                  | 3.2                                   | 8.1         |
| Colombia             | USD/COP | 4,144.75 | 0.6                                 | -1.1                                 | -1.0                                  | 6.3         |
| Peru                 | USD/PEN | 3.64     | -0.3                                | 0.6                                  | 1.5                                   | 2.9         |
| Hungary              | USD/HUF | 367.77   | -0.1                                | -0.2                                 | 5.0                                   | 8.1         |
| Malaysia             | USD/MYR | 4.42     | 0.1                                 | 0.6                                  | 0.5                                   | 1.2         |
| Mexico               | USD/MXN | 20.24    | -0.4                                | -1.5                                 | 1.0                                   | 2.9         |
| Poland               | USD/PLN | 3.88     | -0.3                                | -0.9                                 | 3.4                                   | 6.6         |
| South Africa         | USD/ZAR | 18.23    | -0.4                                | -0.2                                 | 1.6                                   | 3.4         |
| Developed            | Markets |          |                                     |                                      |                                       |             |
| Canada               | USD/CAD | 1.43     | -0.2                                | 0.1                                  | -0.8                                  | 0.2         |
| <b>Great Britain</b> | GBP/USD | 1.29     | -0.4                                | -0.1                                 | 2.6                                   | 3.2         |
| Japan                | USD/JPY | 149.32   | -0.4                                | -0.5                                 | 1.4                                   | 5.3         |
| Eurozone             | EUR/USD | 1.0818   | -0.3                                | -0.6                                 | 3.8                                   | 4.5         |
| Norway               | USD/NOK | 10.55    | 0.1                                 | 1.0                                  | 5.5                                   | 7.9         |
| Denmark              | USD/DKK | 6.90     | -0.3                                | -0.6                                 | 3.7                                   | 4.4         |
| Switzerland          | USD/CHF | 0.88     | -0.1                                | 0.3                                  | 2.5                                   | 2.8         |
| New Zealand          | NZD/USD | 0.57     | -0.4                                | -0.2                                 | 0.5                                   | 2.5         |
| Sweden               | USD/SEK | 10.14    | -0.1                                | 0.0                                  | 5.8                                   | 9.2         |
| Australia            | AUD/USD | 0.63     | -0.5                                | -0.8                                 | -1.1                                  | 1.4         |

Source: Bloomberg, Banorte

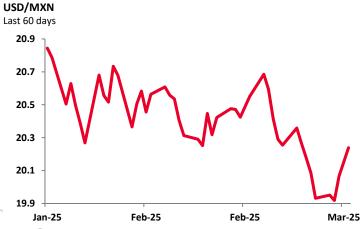
1. Positive (negative) changes mean appreciation (depreciation) of the corresponding currency against the USD.

#### Performance of selected currencies

%, annualized rate based in 3M forwards

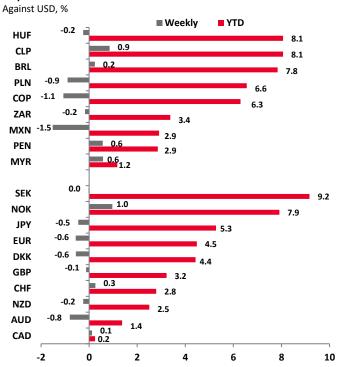


4Source: Bloomberg, Banorte

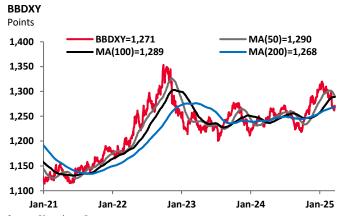


Source: Bloomberg, Banorte

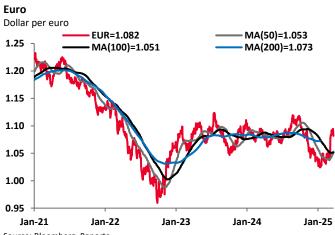
#### **FX** performance



Source: Bloomberg, Banorte



Source: Bloomberg, Banorte

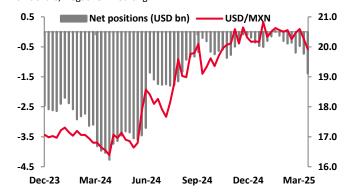




## **FX** positioning and flows

#### IMM positioning in USD/MXN futures

Billion dollars, Negative = net long in MXN



Source: CME, Banorte

#### IMM positioning in USD futures\*

Billion dollars, Positive = net long in USD

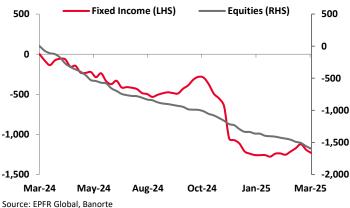


\*Respect to EUR, AUD, GBP, NZD, MXN, CAD, JPY, and CHF

Source: CME, Banorte

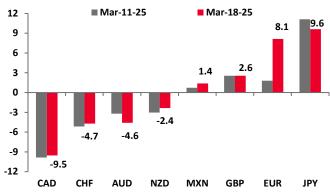
#### Foreign portfolio flows into Mexico (excluding ETF's investments)

Accumulated during the last 12M, million dollars



#### IMM positioning by currency\*

Billion dollars

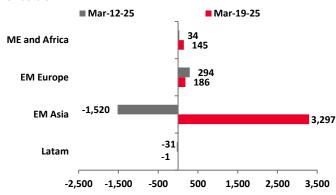


\* Positive: Net long in the corresponding currency

Source: CME, Banorte

#### Net foreign portfolio flows by region (Only ETF's investments)

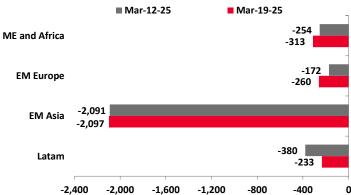
Billion dollars



Source: EPFR Global, Banorte

#### Net foreign portfolio flows by region (excluding ETF's investments)

Weekly, million dollars

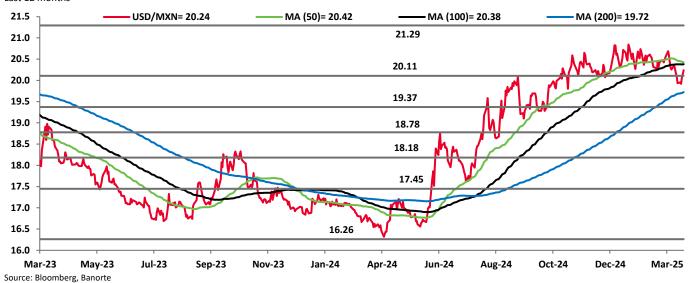


Source: EPFR Global, Banorte

## **FX** technicals

#### USD/MXN – Moving averages and Fibonacci retracement

Last 12 months



USD/MXN – 1-month correlation with other currencies and assets

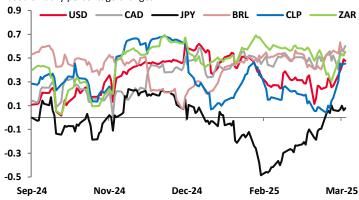
Based on daily percentages changes

|      | Actual (%) | Previous<br>week | 6m Min | 6m Max | 6m Average |
|------|------------|------------------|--------|--------|------------|
| EUR  | 48         | 36               | 2      | 62     | 35         |
| CAD  | 60         | 40               | 1      | 60     | 37         |
| JPY  | 8          | 5                | -49    | 24     | -4         |
| BRL  | 55         | 54               | 7      | 63     | 43         |
| CLP  | 45         | 31               | 4      | 69     | 33         |
| ZAR  | 55         | 48               | 3      | 69     | 47         |
| VIX  | 33         | 18               | -13    | 51     | 19         |
| SPX  | 22         | 20               | -15    | 53     | 20         |
| GSCI | 10         | 29               | -17    | 60     | 26         |
| Gold | 13         | 4                | -15    | 38     | 12         |

<sup>\*</sup> Positive: appreciation of MXN and corresponding asset except VIX Source: Bloomberg, Banorte

#### USD/MXN - 1-month correlation with other currencies\*

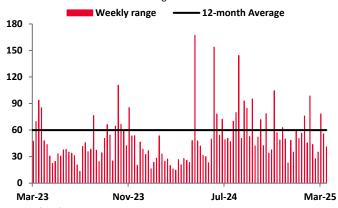
Based on daily percentage changes



<sup>\*</sup> Positive: appreciation of MXN and corresponding currency Source: Bloomberg, Banorte

#### USD/MXN - Weekly trading range

MXN cents with last 12 month average



Source: Bloomberg, Banorte

#### USD/MXN - 1-month correlation with other assets\*

Based on daily percentage changes



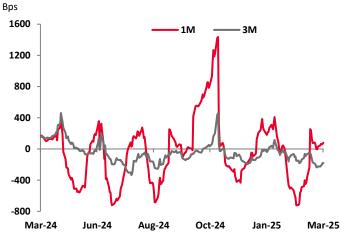
<sup>\*</sup> Positive: appreciation of MXN and corresponding asset except VIX Source: Bloomberg, Banorte



## **FX technicals (continued)**

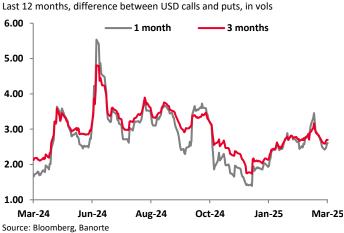
#### USD/MXN - ATM options volatility curve 15 Today 1 week 2 weeks 3 weeks 4 weeks 14 13 12 11 2M 3M 6M 9M 12M Source: Bloomberg, Banorte

#### USD/MXN – Spread between implicit and historical volatility

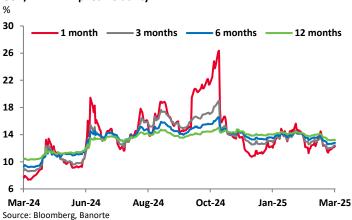


#### Source: Bloomberg, Banorte

## USD/MXN – 25D risk reversals

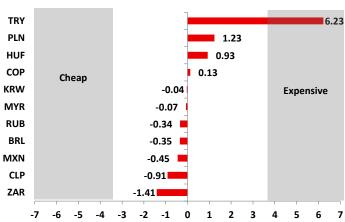


#### USD/MXN - Implied volatility



#### **Emerging markets 1-month ATM options volatility**

Against USD, in  $\sigma$  relative to last year's average



Source: Bloomberg, Banorte

#### USD/MXN - 1-month 25D volatility-adjusted risk reversal

Last 12 months, ratio adjusted against 1-month implied volatility



# Weekly economic calendar

For the week ending March 30<sup>th</sup>, 2025

| Time            |     | Event   | Period                    | Unit             | Banorte          | Survey          | Previous     |
|-----------------|-----|---|---------------------------|------------------|------------------|-----------------|--------------|
| 04:30           | GER | Manufacturing PMI*  | Mar (P)                   | index            |                  | 47.0            | 46.5         |
| 04:30           | GER | Services PMI*   | Mar (P)                   | index            |                  | 52.0            | 51.1         |
| 04:30           | GER | Composite PMI*  | Mar (P)                   | index            |                  | 51.1            | 50.4         |
| 05:00           | EZ  | Manufacturing PMI*  | Mar (P)                   | index            |                  | 48.2            | 47.6         |
| 05:00           | EZ  | Services PMI*   | Mar (P)                   | index            |                  | 51.1            | 50.6         |
| 05:00           | EZ  | Composite PMI*  | Mar (P)                   | index            |                  | 50.7            | 50.2         |
| 05:30           | UK  | Manufacturing PMI*  | Mar (P)                   | index            |                  | 47.2            | 46.9         |
| 05:30           | UK  | Services PMI*   |                           | index            |                  | 51.0            | 51.0         |
|                 |     |   | Mar (P)                   |                  |                  |                 |              |
| 08:00           | MX  | Consumer prices   | Mar 15                    | % 2w/2w          | 0.18             | 0.16            | 0.14         |
| Mon 24<br>08:00 | MX  | Core  | Mar 15                    | % 2w/2w          | 0.26             | 0.25            | 0.21         |
|                 | MX  | Consumer prices   | Mar 15                    | % y/y            | 3.71             | 3.70            | 3.81         |
| 08:00           | MX  | Core  | Mar 15                    | % y/y            | 3.59             | 3.57            | 3.66         |
| 08:00           | MX  | Economic activity indicator (IGAE)                              | Jan                       | % y/y            | -0.2             | -0.1            | -0.4         |
| 08:00           | MX  | Economic activity indicator (IGAE)*                             | Jan                       | % m/m            | -0.2             | -0.2            | -1.0         |
| 09:45           | US  | Manufacturing PMI*  | Mar (P)                   | index            | 52.5             | 51.5            | 52.7         |
| 09:45           | US  | Services PMI*   | Mar (P)                   | index            | 51.5             | 51.0            | 51.0         |
| 09:45           | US  | Composite PMI*  | Mar (P)                   | index            |                  |                 | 51.6         |
| 13:45           | US  | Fed's Bostic on Bloomberg TV                                    | (. /                      | mack             |                  |                 | 32.0         |
| 15:10           | US  | Fed's Barr Speaks in Moderated Discussion                       |                           |                  |                  |                 |              |
| 19:50           | JP  | ·   |                           |                  |                  |                 |              |
|                 |     | BOJ minutes   | NA                        | to do            |                  | 00.0            | 05.2         |
| 05:00           | GER | IFO Survey (business climate)*                                  | Mar                       | index            |                  | 86.8            | 85.2         |
| 07:00           | BZ  | COPOM minutes   |                           | 0/ /             | 0.2              | 0.5             |              |
| 08:00           | MX  | Retail sales  | Jan                       | % y/y            | -0.3             | 0.2             | -0.2         |
| 08:00           | MX  | Retail sales*   | Jan                       | % m/m            | -0.3             |                 | 0.1          |
| The 55 08:00    | US  | S&P/CoreLogic housing prices                                    | Jan                       | % y/y            |                  | 4.7             | 4.5          |
| <u>5</u> 09:05  | US  | Fed's Williams Gives Opening Remarks                            |                           |                  |                  |                 |              |
| 10:00           | US  | New home sales**  | Feb                       | millions         |                  | 680             | 657          |
| 10:00           | US  | Consumer confidence*  | Mar                       | index            | 95.5             | 94.0            | 98.3         |
| 11:00           | MX  | International reserves  | Mar 21                    | US\$bn           |                  |                 | 236.3        |
| 13:30           | MX  | Government weekly auction: 1-, 3-, 6-, and 24-month Cetes, 20-y | ear Mbono (Nov'42), 30-ye | ar Udibono (Oct' | 54) and 1- and 3 | 3-year Bondes F |              |
| 03:00           | UK  | Consumer prices   | Feb                       | % y/y            |                  | 2.9             | 3.0          |
| 03:00           | UK  | Core  | Feb                       | % y/y            |                  | 3.6             | 3.7          |
| 08:80 Wed 26    | US  | Durable goods orders*   | Feb (P)                   | % m/m            |                  | -1.0            | 3.2          |
| 9 08:30         | US  | Ex transportation*  | Feb (P)                   | % m/m            |                  | 0.2             | 0.0          |
| 10:00           | US  | Fed's Kashkari Hosts Fed Listens, conversation                  |                           |                  |                  |                 |              |
| 13:10           | US  | Fed's Musalem Speaks on Economy, Monetary Policy                |                           |                  |                  |                 |              |
| 05:00           | EZ  | Monetary aggregates (M3)*                                       | Feb                       | % y/y            |                  | 3.8             | 3.6          |
| 07:00           | BZ  | Central Bank Quarterly Monetary Policy Report                   |                           |                  |                  |                 |              |
| 08:00           | BZ  | Consumer prices   | Mar                       | % y/y            |                  | 0.73            | 1.23         |
| 08:00           | BZ  | Consumer prices   | Mar                       | % m/m            |                  | 5.33            | 4.96         |
| . 00.00         | MX  | Trade balance   | Feb                       | US\$mn           | -1,121.2         | 668.1           | -4,558.0     |
| 7               | US  | Gross domestic product**  | 4Q24 (F)                  | % q/q            | 2.5              | 2.3             | 2.3          |
| D8:30           | US  | Personal consumption**  | 4Q24 (F)                  | % q/q            |                  | 4.2             | 4.2          |
| 08:30           | US  | Trade balance*  | Feb                       | US\$bn           |                  | -135.0          | -155.6       |
| 08:30           | US  | Initial jobless claims*   | Mar 22                    | thousands        | 225              | 225             | 223          |
| 15:00           | MX  | Monetary policy decision (Banxico)                              | Mar 27                    | %                | 9.00             | 9.00            | 9.50         |
| 16:30           | US  | Fed's Barkin Gives Speech, Q&A                                  | IVIUI Z7                  | 70               | 5.00             | 3.00            | 3.30         |
| 03:00           | UK  | Gross domestic product  | 4Q24 (F)                  | 9/ y/y           |                  | 1.4             | 1.4          |
|                 |     | ·   |                           | % y/y            |                  |                 |              |
| 03:00           | UK  | Gross domestic product*   | 4Q24 (F)                  | % q/q            |                  | 0.1             | 0.1          |
| 06:00           | EZ  | Consumer confidence*  | Mar (F)                   | index            |                  |                 | -14.5        |
| 06:00           | EZ  | Economic confidence*  | Mar                       | index            |                  | 96.9            | 96.3         |
| 08:00           | BZ  | Unemployment rate   | Feb                       | %                |                  |                 | 6.5          |
| 08:00           | MX  | Unemployment rate   | Feb                       | %                | 2.58             | 2.58            | 2.70         |
| 08:30           | US  | Personal income*  | Feb                       | % m/m            |                  | 0.4             | 0.9          |
| 08:30           | US  | Personal spending*  | Feb                       | % m/m            | 0.6              | 0.5             | -0.2         |
|                 | US  | Real personal spending*   | Feb                       | % m/m            | 0.3              | 0.3             | -0.5         |
| 08:30           | US  | PCE Deflator*   | Feb                       | % m/m            | 0.3              | 0.3             | 0.3          |
| 08:30           | US  | Core*   | Feb                       | % m/m            | 0.3              | 0.3             | 0.3          |
| 08:30           | US  | PCE Deflator  | Feb                       | %                | 2.5              | 2.5             | 2.5          |
| 08:30           | US  | Core  | Feb                       | %                | 2.7              | 2.7             | 2.6          |
| 10:00           | US  | U. of Michigan confidence*                                      | Mar (F)                   | index            | 57.9             | 57.9            | 57.9         |
| 15:30           | US  | Fed's Bostic Moderates Panel on Housing Finance                 |                           |                  |                  |                 |              |
|                 | MX  | Public finances (PSBR, year-to-date)                            | Feb                       | MXNbn            |                  |                 | -23.0        |
| 16:30           |     | Manufacturing PMI*  | Mar                       | index            |                  |                 | 50.2         |
| 16:30           | CHI |   |                           | IIIUCA           |                  |                 | JU.2         |
| 24.20           | CHI |   |                           | to 1             |                  |                 | F0.4         |
|                 | CHI | Non-manufacturing PMI*  | Mar                       | index            |                  |                 | 50.4<br>51.1 |

Source: Bloomberg and Banorte. (P) preliminary data; (R) revised data; (F) final data; \* Seasonally adjusted, \*\* Seasonall adjusted annualized rate



| Recent trade ideas<br>Trade idea                | P/L    | Initial date | End date  |
|---|--------|--------------|-----------|
| Pay TIIE-IRS (130x1), receive 10-year SOFR      | •/-    | Feb-28-25    | Lila date |
| 2y10y TIIE-F steepener                          |        | Jan-17-25    |           |
| 3y10y TIIE-IRS steepener                        | L      | Sep-27-24    | Oct-7-24  |
| Tactical longs in Udibono Dec'26                | -<br>L | Sep-27-24    | Oct-24-24 |
| 2y10y TIIE-IRS steepener                        | P      | Jul-11-24    | Sep-17-24 |
| Tactical longs in Udibono Nov'35                | P      | Jul-5-24     | Aug-02-24 |
| Tactical longs in Udibono Dec'26                | P      | Feb-16-24    | Mar-08-24 |
| Pay 1-year TIIE-IRS (13x1)                      | P      | Jan-12-24    | Jan-19-24 |
| 2y10y TIIE-IRS steepener                        | L.     | Oct-13-23    | Feb-23-24 |
| Long positions in Mbono Dec'24                  | P      | Jun-16-23    | Jun-22-23 |
| Pay TIIE-IRS (26x1), receive 2-year SOFR        | L.     | Aug-18-22    | Oct-28-22 |
| Pay 2-year TIIE-IRS (26x1)                      | P      | Feb-4-22     | Mar-4-22  |
| Tactical longs in Mbono Mar'26                  | P      | May-14-21    | Jun-7-21  |
| Receive 6-month TIIE-IRS (6x1)                  | P      | Dec-17-20    | Mar-3-21  |
| Long positions in Udibono Nov'23                | L.     | Feb-11-21    | Feb-26-21 |
| Long positions in Mbono May'29 & Nov'38         | P      | Sep-7-20     | Sep-18-20 |
| ong positions in Udibono Dec'25                 | P      | Jul-23-20    | Aug-10-20 |
| Long positions in Udibono Nov'35                | P      | May-22-20    | Jun-12-20 |
| Long positions in Mbono May'29                  | P      | May-5-20     | May-22-20 |
| Factical longs in 1- & 2-year TIIE-28 IRS       | P      | Mar-20-20    | Apr-24-20 |
| Long positions in Udibono Nov'28                | P      | Jan-31-20    | Feb-12-20 |
| ong positions in Udibono Jun'22                 | P      | Jan-9-20     | Jan-22-20 |
| Long positions in Mbono Nov'47                  | L      | Oct-25-19    | Nov-20-19 |
| Long positions in Mbonos Nov'36 & Nov'42        | P      | Aug-16-19    | Sep-24-19 |
| Long positions in the short-end of Mbonos curve | P      | Jul-19-19    | Aug-2-19  |
| Long positions in Mbonos Nov'42                 | L      | Jul-5-19     | Jul-12-19 |
| Long positions in Mbonos Nov'36 & Nov'38        | Р      | Jun-10-19    | Jun-14-19 |
| Long positions in Mbonos Jun'22 & Dec'23        | Р      | Jan-9-19     | Feb-12-19 |
| Long floating-rate Bondes D                     | Р      | Oct-31-18    | Jan-3-19  |
| Long CPI-linkded Udibono Jun'22                 | L      | Aug-7-18     | Oct-31-18 |
| Long floating-rate Bondes D                     | Р      | Apr-30-18    | Aug-3-18  |
| Long 20- to 30-year Mbonos                      | Р      | Jun-25-18    | Jul-9-18  |
| Short Mbonos                                    | Р      | Jun-11-18    | Jun-25-18 |
| ong CPI-linkded Udibono Jun'19                  | Р      | May-7-18     | May-14-18 |
| ong 7- to 10-year Mbonos                        | L      | Mar-26-18    | Apr-23-18 |
| Long CPI-linkded Udibono Jun'19                 | Р      | Mar-20-18    | Mar-26-18 |
| Long 5- to 10-year Mbonos                       | Р      | Mar-5-18     | Mar-20-18 |
| Long floating-rate Bondes D                     | Р      | Jan-15-18    | Mar-12-18 |
| Long 10-year UMS Nov'28 (USD)                   | L      | Jan-15-18    | Feb-2-18  |

Long 10-year UMS Nov'28 (USD)
P = Profit, L = Loss

| Short-term tactical trades   |      |       |       |              |           |
|--|------|-------|-------|--------------|-----------|
| Trade Idea   | P/L* | Entry | Exit  | Initial Date | End date  |
| USD/MXN call spread (European options: long call with K=20.65 & short call with K=21.00) | L    | 20.55 | 20.25 | Feb-28-25    | Mar-7-25  |
| USD/MXN call spread (American options: long call with K=20.65 & short call with K=21.00) | Р    | 20.55 | 21.00 | Feb-28-25    | Mar-4-25  |
| Long USD/MXN   | Р    | 19.30 | 19.50 | Oct-11-19    | Nov-20-19 |
| Long USD/MXN   | Р    | 18.89 | 19.35 | Mar-20-19    | Mar-27-19 |
| Long USD/MXN   | Р    | 18.99 | 19.28 | Jan-15-19    | Feb-11-19 |
| Long USD/MXN   | Р    | 18.70 | 19.63 | Oct-16-18    | Jan-3-19  |
| Short USD/MXN  | Р    | 20.00 | 18.85 | Jul-2-18     | Jul-24-18 |
| Long USD/MXN   | Р    | 19.55 | 19.95 | May-28-18    | Jun-4-18  |
| Long USD/MXN   | Р    | 18.70 | 19.40 | Apr-23-18    | May-14-18 |
| Long USD/MXN   | Р    | 18.56 | 19.20 | Nov-27-17    | Dec-13-17 |
| Long USD/MXN   | L    | 19.20 | 18.91 | Nov-6-17     | Nov-17-17 |
| Long USD/MXN   | Р    | 18.58 | 19.00 | Oct-9-17     | Oct-23-17 |
| Short USD/MXN  | L    | 17.80 | 18.24 | Sep-4-17     | Sep-25-17 |
| Long USD/MXN   | Р    | 14.40 | 14.85 | Dec-15-14    | Jan-5-15  |
| Long USD/MXN   | Р    | 13.62 | 14.11 | Nov-21-14    | Dec-3-14  |
| Short EUR/MXN  | Р    | 17.20 | 17.03 | Aug-27-14    | Sep-4-14  |

<sup>\*</sup> Total return does not consider carry gain/losses P = Profit, L = Loss



| Long Udibono Dec'20 3.05% 2.90% 3.15% 3.15% L Aug-9-17 Oct-6-17 5y10y TIIE-IRS steepener 28bps 43bps 18bps 31bps P² Feb-15-17 Mar-15-1 5y10y TIIE-IRS steepener 35bps 50bps 25bps 47bps P Oct-5-16 Oct-19-1 Long Mbono Jun'12 5.60% 5.35% 5.80% 5.43% P Jul-13-16 Aug-16-1 Long Udibono Jun'19 1.95% 1.65% 2.10% 2.10% L Jul-13-16 Aug-16-1 Receive 1-year TIIE-IRS (13x1) 3.92% 3.67% 4.10% 3.87%¹ P Nov-12-15 Feb-8-16 Long spread 10-year TIIE-IRS vs US Libor 436bps 410bps 456bps 410bps P Sep-30-15 Oct-23-1 Receive 9-month TIIE-IRS (9x1) 3.85% 3.65% 4.00% 3.65% P Sep-3-15 Sep-18-1 Long Mbono Dec'24 6.12% 5.89% 6.27% 5.83% P Mar-13-15 Mar-19-1 Long Mbono Dec'24 6.12% 5.89% 6.27% 5.83% P Mar-13-15 Mar-19-1 Relative-value trade, long 10-year Mbono (Dec'24) / flattening of the curve P Dec-22-14 Feb-6-15 Pay 3-month TIIE-IRS (3x1) 3.24% 3.32% 3.20% 3.30% P Jan-29-15 Jan-29-1 Pay 9-month TIIE-IRS (9x1) 3.28% 3.38% 3.20% 3.38% P Jan-29-15 Jan-29-1 Pay 9-month TIIE-IRS (65x1) 5.25% 5.39% 5.14% 5.14% L Nov-4-14 Nov-14-1 Long Udibono Dec'17 0.66% 0.45% 0.82% 0.82% L Jul-4-14 Sep-26-1 Relative-value trade, long Mbonos 5-to-10-year P May-5-14 Sep-26-1 Receive 2-year TIIE-IRS (26x1) 3.75% 3.55% 3.90% 3.90% L Jul-11-14 Sep-26-1 Receive 1-year TIIE-IRS (61x1) 3.83% 3.85% 4.20% 3.85% P Feb-6-14 Apr-10-1 Long Udibono Jun'16 0.70% 0.45% 0.90% 0.90% L Jan-6-14 Feb-4-14 Long Mbono Jun'16 0.70% 0.45% 0.90% 0.90% L Jan-6-14 Feb-4-14 Long Mbono Jun'16 0.70% 0.45% 0.90% 0.90% L Jan-6-14 Feb-4-14 Long Udibono Dec'17 1.13% 0.95% 1.28% 1.35% L Aug-9-13 Sep-10-1 Receive 1-year TIIE-IRS (3x1) 3.85% 3.55% 3.55% 4.00% 3.85% P D Cct-10-13 Oct-25-1 Long Udibono Dec'17 1.13% 0.95% 1.28% 1.35% L Aug-9-13 Sep-10-1 Receive 1-year TIIE-IRS (3x1) 4.00% 4.32% 4.65% 4.31% P Jun-21-13 Jul-12-13 Spread TIIE-IRS (13x1) 4.00% 4.32% 4.65% 4.31% P Jun-21-13 Jul-12-13 Spread TIIE-IRS (13x1) 4.22% 4.00% 4.30% 4.30% L Apr-19-13 May-31-1 Receive 1-year TIIE-IRS (13x1) 4.22% 4.00% 4.30% 4.30% L Apr-19-13 May-31-1 Long Udibono Jun'22 1.40% 1.20% 1.55% 0.97% P Mar-15-13 Mar-7-1 | Track of directional fixed-income trade recommendations |              |              |              |        |       |              |           |
|--|---|--------------|--------------|--------------|--------|-------|--------------|-----------|
| Sy10y TIIE-IRS steepener         28bps         43bps         18bps         31bps         P²         Feb-15-17         Mar-15-15 y10y TIIE-IRS steepener         35bps         50bps         25bps         47bps         P         Oct-5-16         Oct-19-1           Long Mono Jun'12         5.60%         5.35%         5.80%         5.43%         P         Jul-13-16         Aug-16-1           Long Udibono Jun'19         1.95%         1.65%         2.10%         L         Jul-13-16         Aug-16-1           Receive 1-year TIIE-IRS (13x1)         3.92%         3.67%         4.10%         3.87%¹         P         Nov-12-15         Feb-8-16           Long spread 10-year TIIE-IRS (9x1)         3.85%         3.65%         4.00%         3.65%         P         Sep-30-15         Oct-23-1           Receive 9-month TIIE-IRS (9x1)         3.85%         3.65%         4.00%         3.65%         P         Sep-3-15         Sep-18-1           Long Mbono Dec'24         6.12%         5.89%         6.27%         5.83%         P         Mar-13-15         Mar-19-15           Relative-value trade, long 10-year Mbono (Dec'24) / flattening of the curve         P         Dec-22-14         Feb-6-15           Pay 3-month TIIE-IRS (3x1)         3.28%         3.32%         3.20%   | Trade idea  | Entry        | Target       | Stop-loss    | Closed | P/L   | Initial date | End date  |
| Sy10y TIIE-IRS steepener         28bps         43bps         18bps         31bps         P²         Feb-15-17         Mar-15-15 y10y TIIE-IRS steepener         35bps         50bps         25bps         47bps         P         Oct-5-16         Oct-19-1           Long Mono Jun'12         5.60%         5.35%         5.80%         5.43%         P         Jul-13-16         Aug-16-1           Long Udibono Jun'19         1.95%         1.65%         2.10%         L         Jul-13-16         Aug-16-1           Receive 1-year TIIE-IRS (13x1)         3.92%         3.67%         4.10%         3.87%¹         P         Nov-12-15         Feb-8-16           Long spread 10-year TIIE-IRS (9x1)         3.85%         3.65%         4.00%         3.65%         P         Sep-30-15         Oct-23-1           Receive 9-month TIIE-IRS (9x1)         3.85%         3.65%         4.00%         3.65%         P         Sep-3-15         Sep-18-1           Long Mbono Dec'24         6.12%         5.89%         6.27%         5.83%         P         Mar-13-15         Mar-19-15           Relative-value trade, long 10-year Mbono (Dec'24) / flattening of the curve         P         Dec-22-14         Feb-6-15           Pay 3-month TIIE-IRS (3x1)         3.28%         3.32%         3.20%   | Long Udibono Dec'20                                     | 3.05%        | 2.90%        | 3.15%        | 3.15%  | L     | Aug-9-17     | Oct-6-17  |
| Long Mbono Jun'21  |   | 28bps        | 43bps        | 18bps        | 31bps  | $P^2$ | Feb-15-17    | Mar-15-17 |
| Long Udibono Jun'19  | 5y10y TIIE-IRS steepener                                | 35bps        | 50bps        | 25bps        | 47bps  | Р     | Oct-5-16     | Oct-19-16 |
| Receive 1-year TIIE-IRS (13x1)         3.92%         3.67%         4.10%         3.87%¹         P         Nov-12-15         Feb-8-16           Long spread 10-year TIIE-IRS vs US Libor         436bps         410bps         456bps         410bps         P         Sep-30-15         Oct-23-1           Receive 9-month TIIE-IRS (9x1)         3.85%         3.65%         4.00%         3.65%         P         Sep-315         Sep-18-1           Spread TIIE 2/10 yrs (flattening)         230bps         200bps         250bps         200bps         P         Jun-26-15         Jul-29-19           Long Mbono Dec'24         6.12%         5.89%         6.27%         5.83%         P         Mar-13-15         Mar-19-1           Relative-value trade, long 10-year Mbono (Dec'24) / flattening of the curve         P         Dec-22-14         Feb-6-15           Pay 3-month TIIE-IRS (3x1)         3.24%         3.32%         3.20%         3.30%         P         Jan-29-15         Jan-29-1   | Long Mbono Jun'21                                       | 5.60%        | 5.35%        | 5.80%        | 5.43%  | Р     | Jul-13-16    | Aug-16-16 |
| Long spread 10-year TIIE-IRS vs US Libor   | Long Udibono Jun'19                                     | 1.95%        | 1.65%        | 2.10%        | 2.10%  | L     | Jul-13-16    | Aug-16-16 |
| Receive 9-month TIIE-IRS (9x1)         3.85%         3.65%         4.00%         3.65%         P         Sep-3-15         Sep-18-1           Spread TIIE 2/10 yrs (flattening)         230bps         200bps         250bps         200bps         P         Jun-26-15         Jul-29-15           Long Mbono Dec'24         6.12%         5.89%         6.27%         5.83%         P         Mar-13-15         Mar-19-1           Relative-value trade, long 10-year Mbono (Dec'24) / flattening of the curve         P         Dec-22-14         Feb-6-15           Pay 3-month TIIE-IRS (3x1)         3.24%         3.32%         3.20%         3.30%         P         Jan-29-15         Jan-29-1           Pay 9-month TIIE-IRS (9x1)         3.28%         3.38%         3.20%         3.38%         P         Jan-29-15         Jan-29-1           Pay 5-year TIIE-IRS (9x1)         3.28%         3.38%         3.20%         3.38%         P         Jan-29-15         Jan-29-1           Long Udibono Dec'17         0.66%         0.45%         0.82%         0.82%         L         Jul-4-14         Sep-26-1           Receive 2-year TIIE-IRS (26x1)         3.75%         3.55%         3.90%         3.90%         L         Jul-11-14         Sep-10-1           Receive 1-year TIIE-IR   | Receive 1-year TIIE-IRS (13x1)                          | 3.92%        | 3.67%        | 4.10%        | 3.87%1 | Р     | Nov-12-15    | Feb-8-16  |
| Spread Tile 2/10 yrs (flattening)         230bps         200bps         250bps         200bps         P         Jun-26-15         Jul-29-15           Long Mbono Dec'24         6.12%         5.89%         6.27%         5.83%         P         Mar-13-15         Mar-19-1           Relative-value trade, long 10-year Mbono (Dec'24) / flattening of the curve         P         Dec-22-14         Feb-6-15           Pay 3-month Tile-IRS (3x1)         3.24%         3.32%         3.20%         3.30%         P         Jan-29-15         Jan-29-1           Pay 9-month Tile-IRS (9x1)         3.28%         3.38%         3.20%         3.38%         P         Jan-29-15         Jan-29-15         Jan-29-15         Jan-29-16         Jan-29-17         Jan-29-17         Jan-29-18         J   | Long spread 10-year TIIE-IRS vs US Libor                | 436bps       | 410bps       | 456bps       | 410bps | Р     | Sep-30-15    | Oct-23-15 |
| Long Mbono Dec'24         6.12%         5.89%         6.27%         5.83%         P         Mar-13-15         Mar-19-1           Relative-value trade, long 10-year Mbono (Dec'24) / flattening of the curve         P         Dec-22-14         Feb-6-15           Pay 3-month TIIE-IRS (3x1)         3.24%         3.32%         3.20%         3.30%         P         Jan-29-15         Jan-29-1           Pay 9-month TIIE-IRS (9x1)         3.28%         3.38%         3.20%         3.38%         P         Jan-29-15         Jan-29-15           Pay 5-year TIIE-IRS (65x1)         5.25%         5.39%         5.14%         5.14%         L         Nov-4-14         Nov-14-14           Long Udibono Dec'17         0.66%         0.45%         0.82%         0.82%         L         Jul-4-14         Sep-26-1           Receive 2-year TIIE-IRS (26x1)         3.75%         3.55%         3.90%         3.90%         L         Jul-11-14         Sep-10-1           Receive 1-year TIIE-IRS (13x1)         4.04%         3.85%         4.20%         3.85%         P         Feb-6-14         Apr-10-1           Long Mbono Jun'16         0.70%         0.45%         0.90%         L         Jan-6-14         Feb-4-14           Long Webono Jun'26         4.47%         3.90%<  | Receive 9-month TIIE-IRS (9x1)                          | 3.85%        | 3.65%        | 4.00%        | 3.65%  | Р     | Sep-3-15     | Sep-18-15 |
| Relative-value trade, long 10-year Mbono (Dec'24) / flattening of the curve P Dec-22-14 Feb-6-15 Pay 3-month TIIE-IRS (3x1) 3.24% 3.32% 3.20% 3.30% P Jan-29-15 Jan-29-15 Pay 9-month TIIE-IRS (9x1) 3.28% 3.38% 3.20% 3.38% P Jan-29-15 Jan-29-15 Pay 5-year TIIE-IRS (65x1) 5.25% 5.39% 5.14% 5.14% L Nov-4-14 Nov-14-14 Long Udibono Dec'17 0.66% 0.45% 0.82% 0.82% L Jul-4-14 Sep-26-1 Relative-value trade, long Mbonos 5-to-10-year P May-5-14 Sep-26-1 Receive 2-year TIIE-IRS (26x1) 3.75% 3.55% 3.90% 3.90% L Jul-11-14 Sep-10-1 Receive 1-year TIIE-IRS (13x1) 4.04% 3.85% 4.20% 3.85% P Feb-6-14 Apr-10-1 Long Udibono Jun'16 0.70% 0.45% 0.90% 0.90% L Jan-6-14 Feb-4-14 Long Mbono Jun'16 4.47% 3.90% 4.67% 4.06% P Jun-7-13 Nov-21-1 Receive 1-year TIIE-IRS (13x1) 3.85% 3.55% 4.00% 3.81% P Oct-10-13 Oct-25-1 Receive 1-year TIIE-IRS (13x1) 3.85% 3.55% 4.00% 3.85% Oct-10-13 Oct-25-1 Receive 9-month TIIE-IRS (9x1) 4.50% 4.32% 4.65% 4.31% P Jun-21-13 Jul-12-13 Spread TIIE-IRS (13x1) 4.22% 4.00% 4.30% 4.30% L Apr-19-13 May-31-1 Long Udibono Jun'22 1.40% 1.20% 1.55% 0.97% P Mar-15-13 May-3-15 Long Udibono Jun'22 1.40% 1.20% 1.55% 0.97% P Feb-1-13 Mar-7-15 Long Mbono Nov'42 6.22% 5.97% 6.40% 5.89% P Feb-1-13 Mar-7-15 Long Mbono Nov'42 6.22% 5.97% 6.40% 5.89% P Feb-1-13 Mar-7-15 Long Mbono Nov'42 6.22% 5.97% 6.40% 5.89% P Feb-1-13 Mar-7-15 Long Mbono Nov'42   | Spread TIIE 2/10 yrs (flattening)                       | 230bps       | 200bps       | 250bps       | 200bps | Р     | Jun-26-15    | Jul-29-15 |
| Pay 3-month TIIE-IRS (3x1)         3.24%         3.32%         3.20%         3.30%         P         Jan-29-15         Jan-29-16         Jan-29-16         Jan-29-16         Jan-29-16         Jan-29-16         Jan-29-16         Jan-29-17         Jan-29-17         Jan-29-17         Jan-29-17         Jan-29-17         Jan-29-18         Jan-2   | Long Mbono Dec'24                                       | 6.12%        | 5.89%        | 6.27%        | 5.83%  | Р     | Mar-13-15    | Mar-19-15 |
| Pay 9-month TIIE-IRS (9x1)         3.28%         3.38%         3.20%         3.38%         P Jan-29-15         Jan-29-16         Par-29-15         Jan-29-15         Jan-29-16         Nov-14-14         Sep-26-1         Receive 1-14         Nov-14-14         Nov-14-14         Sep-26-1         Receive 1-14         Nov-14-14         Sep-26-1         Receive 1-14         Nov-14-14         Sep-26-1         Receive 1-14         Nov-14-14         Sep-10-1         Nov-14-14         Sep-10-1         Nov-14-14         Nov-14-14         Sep-10-1         Nov-14-14         Nov-14-14         Nov-14-14         Nov-14-14         Nov-14-14         Nov-14-14         Nov-14-14         Nov-14-14         Nov-14-14  | Relative-value trade, long 10-year Mbono                | (Dec'24) / f | flattening o | of the curve |        | Р     | Dec-22-14    | Feb-6-15  |
| Pay 5-year TIIE-IRS (65x1)         5.25%         5.39%         5.14%         5.14%         L         Nov-4-14         Nov-14-14           Long Udibono Dec'17         0.66%         0.45%         0.82%         0.82%         L         Jul-4-14         Sep-26-1           Relative-value trade, long Mbonos 5-to-10-year         P         May-5-14         Sep-26-1           Receive 2-year TIIE-IRS (26x1)         3.75%         3.55%         3.90%         3.90%         L         Jul-11-14         Sep-10-1           Receive 1-year TIIE-IRS (13x1)         4.04%         3.85%         4.20%         3.85%         P         Feb-6-14         Apr-10-1           Long Udibono Jun'16         0.70%         0.45%         0.90%         0.90%         L         Jan-6-14         Feb-4-14           Long Mbono Jun'16         4.47%         3.90%         4.67%         4.06%         P         Jun-7-13         Nov-21-1           Receive 6-month TIIE-IRS (6x1)         3.83%         3.65%         4.00%         3.81%         P         Oct-10-13         Oct-25-1           Receive 1-year TIIE-IRS (13x1)         3.85%         3.55%         4.00%         3.85%          Oct-10-13         Oct-25-1           Long Udibono Dec'17         1.13%         0.9   | Pay 3-month TIIE-IRS (3x1)                              | 3.24%        | 3.32%        | 3.20%        | 3.30%  | Р     | Jan-29-15    | Jan-29-15 |
| Long Udibono Dec'17         0.66%         0.45%         0.82%         0.82%         L         Jul-4-14         Sep-26-1           Relative-value trade, long Mbonos 5-to-10-year         P         May-5-14         Sep-26-1           Receive 2-year TIIE-IRS (26x1)         3.75%         3.55%         3.90%         3.90%         L         Jul-11-14         Sep-10-1           Receive 1-year TIIE-IRS (13x1)         4.04%         3.85%         4.20%         3.85%         P         Feb-6-14         Apr-10-1           Long Udibono Jun'16         0.70%         0.45%         0.90%         0.90%         L         Jan-6-14         Feb-4-14           Long Mbono Jun'16         4.47%         3.90%         4.67%         4.06%         P         Jun-7-13         Nov-21-1           Receive 6-month TIIE-IRS (6x1)         3.83%         3.65%         4.00%         3.81%         P         Oct-10-13         Oct-25-1           Receive 1-year TIIE-IRS (13x1)         3.85%         3.55%         4.00%         3.85%          Oct-10-13         Oct-25-1           Long Udibono Dec'17         1.13%         0.95%         1.28%         1.35%         L         Aug-9-13         Sep-10-1           Receive 9-month TIIE-IRS (9x1)         4.50%  | Pay 9-month TIIE-IRS (9x1)                              | 3.28%        | 3.38%        | 3.20%        | 3.38%  | Р     | Jan-29-15    | Jan-29-15 |
| Relative-value trade, long Mbonos 5-to-10-year         P         May-5-14         Sep-26-1           Receive 2-year TIIE-IRS (26x1)         3.75%         3.55%         3.90%         3.90%         L         Jul-11-14         Sep-10-1           Receive 1-year TIIE-IRS (13x1)         4.04%         3.85%         4.20%         3.85%         P         Feb-6-14         Apr-10-1           Long Udibono Jun'16         0.70%         0.45%         0.90%         0.90%         L         Jan-6-14         Feb-4-14           Long Mbono Jun'16         4.47%         3.90%         4.67%         4.06%         P         Jun-7-13         Nov-21-1           Receive 6-month TIIE-IRS (6x1)         3.83%         3.65%         4.00%         3.81%         P         Oct-10-13         Oct-25-1           Receive 1-year TIIE-IRS (13x1)         3.85%         3.55%         4.00%         3.85%          Oct-10-13         Oct-25-1           Long Udibono Dec'17         1.13%         0.95%         1.28%         1.35%         L         Aug-9-13         Sep-10-1           Receive 9-month TIIE-IRS (9x1)         4.50%         4.32%         4.65%         4.31%         P         Jun-21-13         Jul-12-13           Spread TIIE-Libor (10-year)         390bps   | Pay 5-year TIIE-IRS (65x1)                              | 5.25%        | 5.39%        | 5.14%        | 5.14%  | L     | Nov-4-14     | Nov-14-14 |
| Receive 2-year TIIE-IRS (26x1)         3.75%         3.55%         3.90%         3.90%         L         Jul-11-14         Sep-10-1           Receive 1-year TIIE-IRS (13x1)         4.04%         3.85%         4.20%         3.85%         P         Feb-6-14         Apr-10-1           Long Udibono Jun'16         0.70%         0.45%         0.90%         0.90%         L         Jan-6-14         Feb-4-14           Long Mbono Jun'16         4.47%         3.90%         4.67%         4.06%         P         Jun-7-13         Nov-21-1           Receive 6-month TIIE-IRS (6x1)         3.83%         3.65%         4.00%         3.81%         P         Oct-10-13         Oct-25-1           Receive 1-year TIIE-IRS (13x1)         3.85%         3.55%         4.00%         3.85%          Oct-10-13         Oct-25-1           Long Udibono Dec'17         1.13%         0.95%         1.28%         1.35%         L         Aug-9-13         Sep-10-1           Receive 9-month TIIE-IRS (9x1)         4.50%         4.32%         4.65%         4.31%         P         Jun-21-13         Jul-12-13           Spread TIIE-Libor (10-year)         390bps         365bps         410bps         412bps         L         Jun-7-13         May-31-1   | Long Udibono Dec'17                                     | 0.66%        | 0.45%        | 0.82%        | 0.82%  | L     | Jul-4-14     | Sep-26-14 |
| Receive 1-year TIIE-IRS (13x1)         4.04%         3.85%         4.20%         3.85%         P         Feb-6-14         Apr-10-1           Long Udibono Jun'16         0.70%         0.45%         0.90%         0.90%         L         Jan-6-14         Feb-4-14           Long Mbono Jun'16         4.47%         3.90%         4.67%         4.06%         P         Jun-7-13         Nov-21-1           Receive 6-month TIIE-IRS (6x1)         3.83%         3.65%         4.00%         3.81%         P         Oct-10-13         Oct-25-1           Receive 1-year TIIE-IRS (13x1)         3.85%         3.55%         4.00%         3.85%          Oct-10-13         Oct-25-1           Long Udibono Dec'17         1.13%         0.95%         1.28%         1.35%         L         Aug-9-13         Sep-10-1           Receive 9-month TIIE-IRS (9x1)         4.50%         4.32%         4.65%         4.31%         P         Jun-21-13         Jul-12-13           Spread TIIE-Libor (10-year)         390bps         365bps         410bps         412bps         L         Jun-7-13         Jun-11-1           Receive 1-year TIIE-IRS (13x1)         4.22%         4.00%         4.30%         4.30%         L         Apr-19-13         May-3-1:1  | Relative-value trade, long Mbonos 5-to-10               | -year        |              |              |        | Р     | May-5-14     | Sep-26-14 |
| Long Udibono Jun'16         0.70%         0.45%         0.90%         0.90%         L         Jan-6-14         Feb-4-14           Long Mbono Jun'16         4.47%         3.90%         4.67%         4.06%         P         Jun-7-13         Nov-21-1           Receive 6-month TIIE-IRS (6x1)         3.83%         3.65%         4.00%         3.81%         P         Oct-10-13         Oct-25-1           Receive 1-year TIIE-IRS (13x1)         3.85%         3.55%         4.00%         3.85%          Oct-10-13         Oct-25-1           Long Udibono Dec'17         1.13%         0.95%         1.28%         1.35%         L         Aug-9-13         Sep-10-1           Receive 9-month TIIE-IRS (9x1)         4.50%         4.32%         4.65%         4.31%         P         Jun-21-13         Jul-12-13           Spread TIIE-Libor (10-year)         390bps         365bps         410bps         412bps         L         Jun-7-13         Jun-11-1           Receive 1-year TIIE-IRS (13x1)         4.22%         4.00%         4.30%         4.30%         L         Apr-19-13         May-31-1           Long Udibono Jun'22         1.40%         1.20%         1.55%         0.97%         P         Mar-15-13         Mar-7-1  | Receive 2-year TIIE-IRS (26x1)                          | 3.75%        | 3.55%        | 3.90%        | 3.90%  | L     | Jul-11-14    | Sep-10-14 |
| Long Mbono Jun'16         4.47%         3.90%         4.67%         4.06%         P         Jun-7-13         Nov-21-1           Receive 6-month TIIE-IRS (6x1)         3.83%         3.65%         4.00%         3.81%         P         Oct-10-13         Oct-25-1           Receive 1-year TIIE-IRS (13x1)         3.85%         3.55%         4.00%         3.85%          Oct-10-13         Oct-25-1           Long Udibono Dec'17         1.13%         0.95%         1.28%         1.35%         L         Aug-9-13         Sep-10-1           Receive 9-month TIIE-IRS (9x1)         4.50%         4.32%         4.65%         4.31%         P         Jun-21-13         Jul-12-13           Spread TIIE-Libor (10-year)         390bps         365bps         410bps         412bps         L         Jun-7-13         Jun-11-1           Receive 1-year TIIE-IRS (13x1)         4.22%         4.00%         4.30%         4.30%         L         Apr-19-13         May-31-1           Long Udibono Jun'22         1.40%         1.20%         1.55%         0.97%         P         Mar-15-13         May-3-1-1           Long Mbono Nov'42         6.22%         5.97%         6.40%         5.89%         P         Feb-1-13         Mar-7-1   | Receive 1-year TIIE-IRS (13x1)                          | 4.04%        | 3.85%        | 4.20%        | 3.85%  | Р     | Feb-6-14     | Apr-10-14 |
| Receive 6-month TIIE-IRS (6x1)         3.83%         3.65%         4.00%         3.81%         P         Oct-10-13         Oct-25-1           Receive 1-year TIIE-IRS (13x1)         3.85%         3.55%         4.00%         3.85%          Oct-10-13         Oct-25-1           Long Udibono Dec'17         1.13%         0.95%         1.28%         1.35%         L         Aug-9-13         Sep-10-1           Receive 9-month TIIE-IRS (9x1)         4.50%         4.32%         4.65%         4.31%         P         Jun-21-13         Jul-12-13           Spread TIIE-Libor (10-year)         390bps         365bps         410bps         412bps         L         Jun-7-13         Jun-11-1           Receive 1-year TIIE-IRS (13x1)         4.22%         4.00%         4.30%         4.30%         L         Apr-19-13         May-31-1           Long Udibono Jun'22         1.40%         1.20%         1.55%         0.97%         P         Mar-15-13         May-3-1-1           Receive 1-year TIIE-IRS (13x1)         4.60%         4.45%         4.70%         4.45%         P         Feb-1-13         Mar-7-1           Long Mbono Nov'42         6.22%         5.97%         6.40%         5.89%         P         Feb-1-13         Mar-7-1 </td <td>Long Udibono Jun'16</td> <td>0.70%</td> <td>0.45%</td> <td>0.90%</td> <td>0.90%</td> <td>L</td> <td>Jan-6-14</td> <td>Feb-4-14</td>  | Long Udibono Jun'16                                     | 0.70%        | 0.45%        | 0.90%        | 0.90%  | L     | Jan-6-14     | Feb-4-14  |
| Receive 1-year TIIE-IRS (13x1)         3.85%         3.55%         4.00%         3.85%         Oct-10-13         Oct-25-1           Long Udibono Dec'17         1.13%         0.95%         1.28%         1.35%         L         Aug-9-13         Sep-10-1           Receive 9-month TIIE-IRS (9x1)         4.50%         4.32%         4.65%         4.31%         P         Jun-21-13         Jul-12-13           Spread TIIE-Libor (10-year)         390bps         365bps         410bps         412bps         L         Jun-7-13         Jun-11-1           Receive 1-year TIIE-IRS (13x1)         4.22%         4.00%         4.30%         4.30%         L         Apr-19-13         May-31-1           Long Udibono Jun'22         1.40%         1.20%         1.55%         0.97%         P         Mar-15-13         May-3-1           Receive 1-year TIIE-IRS (13x1)         4.60%         4.45%         4.70%         4.45%         P         Feb-1-13         Mar-7-1           Long Mbono Nov'42         6.22%         5.97%         6.40%         5.89%         P         Feb-1-13         Mar-7-1  | Long Mbono Jun'16                                       | 4.47%        | 3.90%        | 4.67%        | 4.06%  | Р     | Jun-7-13     | Nov-21-13 |
| Long Udibono Dec'17         1.13%         0.95%         1.28%         1.35%         L         Aug-9-13         Sep-10-1           Receive 9-month TIIE-IRS (9x1)         4.50%         4.32%         4.65%         4.31%         P         Jun-21-13         Jul-12-13           Spread TIIE-Libor (10-year)         390bps         365bps         410bps         412bps         L         Jun-7-13         Jun-11-1           Receive 1-year TIIE-IRS (13x1)         4.22%         4.00%         4.30%         4.30%         L         Apr-19-13         May-31-1           Long Udibono Jun'22         1.40%         1.20%         1.55%         0.97%         P         Mar-15-13         May-3-1           Receive 1-year TIIE-IRS (13x1)         4.60%         4.45%         4.70%         4.45%         P         Feb-1-13         Mar-7-1           Long Mbono Nov'42         6.22%         5.97%         6.40%         5.89%         P         Feb-1-13         Mar-7-1  | Receive 6-month TIIE-IRS (6x1)                          | 3.83%        | 3.65%        | 4.00%        | 3.81%  | Р     | Oct-10-13    | Oct-25-13 |
| Receive 9-month TIIE-IRS (9x1)         4.50%         4.32%         4.65%         4.31%         P         Jun-21-13         Jul-12-13           Spread TIIE-Libor (10-year)         390bps         365bps         410bps         412bps         L         Jun-7-13         Jun-11-1           Receive 1-year TIIE-IRS (13x1)         4.22%         4.00%         4.30%         4.30%         L         Apr-19-13         May-31-1           Long Udibono Jun'22         1.40%         1.20%         1.55%         0.97%         P         Mar-15-13         May-3-1           Receive 1-year TIIE-IRS (13x1)         4.60%         4.45%         4.70%         4.45%         P         Feb-1-13         Mar-7-1           Long Mbono Nov'42         6.22%         5.97%         6.40%         5.89%         P         Feb-1-13         Mar-7-1  | Receive 1-year TIIE-IRS (13x1)                          | 3.85%        | 3.55%        | 4.00%        | 3.85%  |       | Oct-10-13    | Oct-25-13 |
| Spread TIIE-Libor (10-year)         390bps         365bps         410bps         412bps         L         Jun-7-13         Jun-11-1           Receive 1-year TIIE-IRS (13x1)         4.22%         4.00%         4.30%         L         Apr-19-13         May-31-1           Long Udibono Jun'22         1.40%         1.20%         1.55%         0.97%         P         Mar-15-13         May-3-1           Receive 1-year TIIE-IRS (13x1)         4.60%         4.45%         4.70%         4.45%         P         Feb-1-13         Mar-7-1           Long Mbono Nov'42         6.22%         5.97%         6.40%         5.89%         P         Feb-1-13         Mar-7-1   | Long Udibono Dec'17                                     | 1.13%        | 0.95%        | 1.28%        | 1.35%  | L     | Aug-9-13     | Sep-10-13 |
| Receive 1-year TIIE-IRS (13x1)       4.22%       4.00%       4.30%       4.30%       L       Apr-19-13       May-31-1         Long Udibono Jun'22       1.40%       1.20%       1.55%       0.97%       P       Mar-15-13       May-3-1         Receive 1-year TIIE-IRS (13x1)       4.60%       4.45%       4.70%       4.45%       P       Feb-1-13       Mar-7-1         Long Mbono Nov'42       6.22%       5.97%       6.40%       5.89%       P       Feb-1-13       Mar-7-1   | Receive 9-month TIIE-IRS (9x1)                          | 4.50%        | 4.32%        | 4.65%        | 4.31%  | Р     | Jun-21-13    | Jul-12-13 |
| Long Udibono Jun'22       1.40%       1.20%       1.55%       0.97%       P       Mar-15-13       May-3-13         Receive 1-year TIIE-IRS (13x1)       4.60%       4.45%       4.70%       4.45%       P       Feb-1-13       Mar-7-13         Long Mbono Nov'42       6.22%       5.97%       6.40%       5.89%       P       Feb-1-13       Mar-7-13  | Spread TIIE-Libor (10-year)                             | 390bps       | 365bps       | 410bps       | 412bps | L     | Jun-7-13     | Jun-11-13 |
| Receive 1-year TIIE-IRS (13x1)       4.60%       4.45%       4.70%       4.45%       P       Feb-1-13       Mar-7-13         Long Mbono Nov'42       6.22%       5.97%       6.40%       5.89%       P       Feb-1-13       Mar-7-13   | Receive 1-year TIIE-IRS (13x1)                          | 4.22%        | 4.00%        | 4.30%        | 4.30%  | L     | Apr-19-13    | May-31-13 |
| Long Mbono Nov'42 6.22% 5.97% 6.40% 5.89% P Feb-1-13 Mar-7-13  | Long Udibono Jun'22                                     | 1.40%        | 1.20%        | 1.55%        | 0.97%  | Р     | Mar-15-13    | May-3-13  |
|  |   | 4.60%        | 4.45%        | 4.70%        | 4.45%  | Р     | Feb-1-13     | Mar-7-13  |
| 1 240/ 0 000/ 1 400/ 1 5-1 4 42 A - 45 4   | Long Mbono Nov'42                                       | 6.22%        | 5.97%        | 6.40%        | 5.89%  | Р     | Feb-1-13     | Mar-7-13  |
| Long Udibono Dec 13 1.21% U.80% 1.40% 1.40% L Feb-1-13 Apr-15-1  | Long Udibono Dec'13                                     | 1.21%        | 0.80%        | 1.40%        | 1.40%  | L     | Feb-1-13     | Apr-15-13 |
| Receive 1-year TIIE-IRS (13x1) 4.87% 4.70% 5.00% 4.69% P Jan-11-13 Jan-24-1  | Receive 1-year TIIE-IRS (13x1)                          | 4.87%        | 4.70%        | 5.00%        | 4.69%  | Р     | Jan-11-13    | Jan-24-13 |
| Receive TIIE Pay Mbono (10-year) 46bps 35bps 54bps 54bps L Oct-19-12 Mar-8-13  | Receive TIIE Pay Mbono (10-year)                        | 46bps        | 35bps        | 54bps        | 54bps  | L     | Oct-19-12    | Mar-8-13  |
| Spread TIIE-Libor (10-year) 410bps 385bps 430bps 342bps P Sep-21-13 Mar-8-1:   | Spread TIIE-Libor (10-year)                             | 410bps       | 385bps       | 430bps       | 342bps | Р     | Sep-21-13    | Mar-8-13  |
| Long Udibono Dec'12 +0.97% -1.50% +1.20% -6.50% P May-1-12 Nov-27-1  | Long Udibono Dec'12                                     | +0.97%       | -1.50%       | +1.20%       | -6.50% | Р     | May-1-12     | Nov-27-12 |
| Long Udibono Dec'13 +1.06% 0.90% +1.35% 0.90% P May-1-12 Dec-14-1  | Long Udibono Dec'13                                     | +1.06%       | 0.90%        | +1.35%       | 0.90%  | Р     | May-1-12     | Dec-14-12 |

P = Profit, L = Loss

| Track of the directional FX trade recommendations |       |        |           |        |      |                     |           |
|---|-------|--------|-----------|--------|------|---------------------|-----------|
| Trade Idea  | Entry | Target | Stop-loss | Closed | P/L* | <b>Initial Date</b> | End date  |
| Long USD/MXN                                      | 18.57 | 19.50  | 18.20     | 18.20  | L    | Jan-19-18           | Apr-2-18  |
| Long USD/MXN                                      | 14.98 | 15.50  | 14.60     | 15.43  | Р    | Mar-20-15           | Apr-20-15 |
| Short EUR/MXN                                     | 17.70 | n.a.   | n.a.      | 16.90  | Р    | Jan-5-15            | Jan-15-15 |
| Short USD/MXN                                     | 13.21 | n.a.   | n.a.      | 13.64  | L    | Sep-10-14           | Sep-26-14 |
| USD/MXN call spread**                             | 12.99 | 13.30  | n.a.      | 13.02  | L    | May-6-14            | Jun-13-14 |
| Directional short USD/MXN                         | 13.00 | 12.70  | 13.25     | 13.28  | L    | Oct-31-13           | Nov-8-13  |
| Limit short USD/MXN                               | 13.25 | 12.90  | 13.46     |        |      | Oct-11-13           | Oct-17-13 |
| Short EUR/MXN                                     | 16.05 | 15.70  | 16.40     | 15.69  | Р    | Apr-29-13           | May-9-13  |
| Long USD/MXN                                      | 12.60 | 12.90  | 12.40     | 12.40  | L    | Mar-11-13           | Mar-13-13 |
| Long USD/MXN                                      | 12.60 | 12.90  | 12.40     | 12.85  | Р    | Jan-11-13           | Feb-27-13 |
| Tactical limit short USD/MXN                      | 12.90 | 12.75  | 13.05     |        |      | Dec-10-12           | Dec-17-12 |
| Short EUR/MXN                                     | 16.64 | 16.10  | 16.90     | 16.94  | L    | Oct-3-12            | Oct-30-12 |

<sup>\*</sup> Total return does not consider carry gain/losses



Carry + roll-down gains of 17bps
 Closed below target and before the proposed horizon date due to changes in market conditions that have differed from our expectations.

<sup>\*\*</sup> Low strike (long call) at 13.00, high strike (short call) at 13.30 for a premium of 0.718% of notional amount

P = Profit, L = Loss

#### **Analyst Certification.**

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Santiago Leal Singer, Víctor Hugo Cortes Castro, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Carlos Hernández García, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, José De Jesús Ramírez Martínez, Daniel Sebastián Sosa Aguilar, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Marcos Saúl García Hernandez, Juan Carlos Mercado Garduño, Ana Gabriela Martínez Mosqueda, Ana Laura Zaragoza Félix, Jazmin Daniela Cuautencos Mora, Andrea Muñoz Sánchez and Paula Lozoya Valadez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

#### Relevant statements.

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#### Guide for investment recommendations.

|              | Reference   |
|--------------|---|
| BUY          | When the share expected performance is greater than the MEXBOL estimated performance.   |
| HOLD<br>SELL | When the share expected performance is similar to the MEXBOL estimated performance. When the share expected performance is lower than the MEXBOL estimated performance. |

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